

8E6 BEGINS MAJOR UK MARKET PUSH WITH APPOINTMENT OF LEADING SECURITY VAD WICK HILL

UK Internet filtering market shake-up - 8e6 challenges status quo

Wick Hill HQ, Woking, Surrey: 30th January 2008 - US company 8e6 Technologies, the leading independent provider of web filtering and insider threat management solutions, today announced it is expanding into the UK web filtering market with the appointment of security VAD (value added distributor) Wick Hill.

8e6 Technologies, a web filtering pioneer established for over twelve years, firmly believes it can offer the UK market a better and more cost-effective alternative to Websense, after the elimination of SurfControl in 2007.¹

SC Magazine tested 8e6's R3000 Internet Filter in 2007 and awarded it the 'Best Buy', calling it 'a superb product.' It was given a five-star top rating in all the magazine's categories including features, ease-of-use, performance and value for money, beating both Websense and SurfControl.²

Ian Kilpatrick, chairman Wick Hill Group, commented: "Given the quality of this product and the huge market opportunities, this is a great chance for resellers to differentiate themselves and make good margins."

Eric Lundbohm, 8e6 Technologies' vice president of marketing, said: "SurfControl customers will already have rejected Websense in their previous purchase and are likely to be looking for an alternative when it comes to renewing their web filtering solution. The opportunity is there for the channel to provide them with 8e6, an exceptional and well-proven solution from a web filtering pioneer."

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About Wick Hill

Established in 1976, value added distributor Wick Hill specialises in secure infrastructure solutions. The company's portfolio covers security, performance, access, services and management. Wick Hill sources and delivers best-of-breed, easy-to-use solutions through its channel partners, providing customer support, implementation, technical services and authorised training courses.

Wick Hill's approach is based on solutions with real business benefits, which are secure, reliable, easy-to-use and easy-to-install. A strong commitment to customer service and technical support is a fundamental part of company policy. Wick Hill Ltd is part of Wick Hill Group, based in Woking, Surrey with sister offices in Hamburg. Users of products sourced through Wick Hill include most of the Times Top 1000 companies.

About 8e6 Technologies

Technologies is the leading independent provider of Web filtering and insider threat management solutions for mid-size to large enterprises, protecting millions of users worldwide. The company's award-winning appliance suite requires no additional infrastructure or software to install, resulting in the lowest total cost of ownership on the market. 8e6 is recognized for its real-time analysis, reporting capabilities and unmatched forensics that reduce security, legal and compliance risk. The company's solutions are customizable to meet individual customer requirements, yet are powerful enough to meet the performance demands of the largest corporations in the world. A Web filtering pioneer since 1995, the company maintains headquarters in Orange, California, and has a network of channel partners worldwide. For more information, please call 888.786.7999 or visit www.8e6.com.

INFORMATION FOR EDITORS

The 8e6 solution - key points

- Appliance-based, so easy to install and maintain
- High performance and easy integration
- Highly scalable
- 8e6's own URL database, enhanced by Intelligent Footprint Technology (signature-based/pattern detection for IM, P2P and Web proxies).
- Deployed 'out of band' which means it doesn't slow the network down
- Unique features (proxy blocking, laptop filtering, X-strike, multi-level admin)
- Single vendor solution
- Good value - lower TCO
- Reporting - both real time and forensic
- From a filtering pioneer in the market for over twelve years

1. The complete *SC Magazine* review is located at <http://www.scmagazineus.com/Web-content-filtering-2007/GroupTest/10/>

2. Websense acquired SurfControl in October 2007

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For further press information re Wick Hill, please contact Annabelle Brown, public relations consultant for Wick Hill, on 0191 252 8548, email abpublicrelations@btinternet.com. For further press information re 8e6 Technologies, please contact Ed Barker of Schwartz PR on 07939 492656, email ebarker@schwartz-pr.co.uk