

Press Release

WICK HILL APPOINTED THE UK DISTRIBUTOR FOR U.S. COMPANY ARCSIGHT

Fast growing SIEM (Security Information and Event Management) and compliance markets provide opportunities for resellers

Woking, Surrey: 29th July 08 - Wick Hill has been appointed the first UK distributor for US company ArcSight, a leading provider of security and compliance management solutions that help organisations comply with regulatory policies and control security risks.

This appointment signals a move to a full distribution model and further significant UK expansion for ArcSight, a leader in this SIEM (Security Information and Event Management) market.

Compliance is becoming an increasing concern for many companies, with more and more regulations, such as PCI (Payment Card Industry), coming into force. The SIEM market is one of the fastest growing security sectors, with IDC forecasting a compound annual growth rate of over 23%.

ArcSight solutions are able to discover, in real-time, the most critical threats to organisations, as well as manage and report on regulatory compliance, allowing companies to prove they are compliant when asked to do so.

The solutions are vendor independent, with the ability to collect security event information from geographically dispersed security devices and other critical IT systems across an organisation, correlating heterogeneous products to identify true security threats. In doing so, they can help prevent data leakage and data theft, while supporting intrusion prevention and business continuity.

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Ian Kilpatrick, chairman Wick Hill Group, commented: "This is one of the fastest growing sectors in security and ArcSight is a market leader - so this is a significant opportunity for the channel."

Steve Durkin, Northern European channel manager, commented: "Wick Hill is the perfect distributor to help us reach out to the top resellers in the UK. Wick Hill understands the SIEM market and can sell and support complex products to a very high standard. As a distributor, they are well equipped to add significant value to the ArcSight proposition."

About Wick Hill

Established in 1976, VAD (value added distributor) Wick Hill specialises in secure infrastructure solutions. The company's portfolio covers security, performance, access, services and management. Wick Hill sources and delivers best-of-breed, easy-to-use solutions through its channel partners, providing customer support, implementation, technical services and authorised training courses.

About ArcSight

ArcSight (NASDAQ: ARST) is a leading global provider of compliance and security management solutions that protect enterprises and government agencies. ArcSight helps customers comply with corporate and regulatory policy, safeguard their assets and processes, and control risk. The ArcSight platform collects and correlates user activity and event data across the enterprise so that businesses can rapidly identify, prioritize, and respond to compliance violations, policy breaches, cybersecurity attacks, and insider threats.

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