

## WICK HILL LAUNCHES WATCHGUARD UTM MIGRATION CAMPAIGN FOR CISCO USERS.

Woking, Surrey: 27th October 2008 - As users of the discontinued range of Cisco PIX™ security appliances look for a migration path, leading security VAD Wick Hill is promoting a range of opportunities, through its resellers, for users to switch to WatchGuard Unified Threat Management systems (UTMs).

Wick Hill believes the WatchGuard Firebox X UTM range provides superior flexibility and upgradeability to Cisco's ASA 5500™ series replacement security appliance product, as well as offering an extremely high level of security, reliability and performance.

### WatchGuard has a different approach to UTM

Ian Kilpatrick, chairman Wick Hill Group, commented: "With some of the lower end Cisco appliances, if you want to add extra security functionality you actually have to buy an additional appliance! In a UTM world, we believe that users want a single appliance solution."

He added: "With the WatchGuard Firebox, you buy what you need at the time and can add all the extra security functionality you want by simply upgrading the licence. Scalability was highlighted as important by 74% of the respondents in the recent National Gateway Security Survey 2008<sub>1</sub>."

Contact Wick Hill on 01483 227600, [www.wickhill.com](http://www.wickhill.com) for information on trade-up promotions and reseller details.

### WatchGuard Firebox X

The WatchGuard Firebox X range of security appliances provides solutions across the board, from SMEs to large enterprises. They combine firewall, VPN, zero-day protection, anti-virus, anti-spyware, anti-spam, intrusion prevention and web filtering for comprehensive threat management.

### About Wick Hill

Established in 1976, value added distributor Wick Hill specialises in secure infrastructure solutions. The company's portfolio covers security, performance, access, services and management. Wick Hill sources and delivers best-of-breed, easy-to-use solutions through its channel partners, providing customer support, implementation, technical services and authorised training courses. The company works closely with vendors and its portfolio includes solutions from leading names such as WatchGuard, Check Point, VASCO, Allot, Finjan, Utimaco and Kaspersky Lab. Wick Hill Ltd is part of Wick Hill Group, based in Woking, Surrey with sister offices in Hamburg. Users of products sourced through Wick Hill include most of the Times Top 1000 companies.

### About WatchGuard

Since 1996, WatchGuard Technologies has provided reliable, easy-to-manage security appliances to hundreds of thousands of businesses worldwide. The Firebox® X family of unified threat management (UTM) solutions provides the best combination of strong, reliable, multi-layered security with the best ease of use in its class. The newest line of products, the WatchGuard® SSL 500 and SSL 1000, makes secure remote access easy and affordable, regardless of the size of the network. All products are backed by LiveSecurity® Service, a ground-breaking support and maintenance program. WatchGuard is a privately owned company, headquartered in Seattle, Washington, with offices throughout North America, Europe, Asia Pacific, and Latin America.

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1. For details of the The National Gateway Security Survey 2008, see <http://www.wickhill.co.uk/company/press/pdfs/National%20Gateway%20Security%20Survey.pdf>

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