

## WICK HILL GAINS ACCREDITED TRAINING CENTRE STATUS FROM CHECK POINT

Woking, Surrey: 30<sup>th</sup> June 2010 - Wick Hill has become an accredited training centre for Check Point. The value added distributor, which has a very strong security portfolio, has been a Check Point partner for six years and chairman Ian Kilpatrick is delighted by this development.

“We’re really pleased to receive this accreditation. Our continued growth in Check Point business means it is important for us to provide a range of Check Point courses. This accreditation also fits alongside the continuing expansion of our overall training activities.”

Wick Hill will provide accredited Check Point courses for both channel partners and end users (through channel partners). Kilpatrick said the courses would help channel partners improve their product knowledge, fulfil Check Point certification requirements and provide improved customer service. End user clients will be able to acquire greater in-house expertise, while individual end users will be able to add to their qualifications.

Wick Hill has achieved consistent sales growth for and with Check Point. In 2009, the company was named Check Point’s EMEA Distributor of the Year. Nick Lowe, head of Western European sales at Check Point, commented: “Wick Hill has consistently delivered value added services to its reseller partners. This accreditation recognises the company’s expertise with Check Point’s technologies and will help to further strengthen its support, both for the channel and for end-users.”

### Wick Hill Training Centre

Wick Hill has over 25 years’ experience in training, both at its headquarters’ site and at client premises. Besides Check Point, Wick Hill is also an accredited training centre for a number of its other vendors including WatchGuard, Allot, CRYPTOCARD, Barracuda, Kaspersky Lab and VASCO.

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