



## Business Topic: Email Encryption (SES01)

### *What Is The Promotion Offer?*

Purchase SES Stand Alone Server at 50% off RRP on license in bands A & B.

### *Who Is Entitled?*

- New Marshal8e6 customers
- Existing Marshal8e6 WebMarshal or MailMarshal for Exchange customers with valid maintenance contracts
- This promotion does not apply to existing MailMarshal SMTP customers purchasing Secure Email Server as an Add-on

### *When Is This Promotion Available?*

- 1st Jan - 30<sup>th</sup> June 2009

### *How Does It Work?*

- Resellers must quote the Promotion Code to their order to distribution
- Distributors must quote the Promotion Code to Marshal8e6 Order Services Group
- The discount only applies to WebMarshal licenses and does not apply to any add-ons or maintenance
- See also discount policy and terms & conditions
- Promo is also available in emerging markets, but applicable only to standard RRP prices

### *Discount Policy*

- Only one discount type can be applied to a deal
- The promotion does not cover pricing for competitive upgrades, 2nd product purchases, government, education or non-profit organisations
- Promotion does not apply in EMEA emerging markets
- Discount does not apply to maintenance

### *Terms & Conditions*

- Discount does not apply to any WebMarshal add-ons
- The Promotion Code must be quoted on the Purchase Order forms
- The unit price must include promotional discount on each applicable line item
- Orders must be received by Marshal8e6 before close of business on 30th June 2009
- Normal channel discounts apply to the products that form this promotion
- Normal part numbers apply
- Standard escalation and channel support responsibilities apply
- Orders must be placed and invoiced in advance
  - Orders must be mailed to:
    - [emeaorders@Marshal8e6.com](mailto:emeaorders@Marshal8e6.com)

or faxed to +44 (0)870 622 0202, Marshal8e6 Order Services Group