

## Wick Hill Authorised Value Added Reseller - Application Form

Wick Hill Contact: \_\_\_\_\_

Thank you for your interest in becoming a Wick Hill Authorised Value Added Reseller.

To apply, please help us by completing this form in order that we can understand your business and therefore better support you in selling and marketing your chosen products from within the Wick Hill portfolio.

Please TYPE or PRINT clearly the following information. All information will be treated as confidential by Wick Hill.

**Company Information:**

Company Name:
Year Established:
Web Site URL:
Total Sales/year:
Number of Employees:

**Mailing and Billing Address:**

Address:			
Town/City:	County:	Postcode:	Country:
Primary Telephone No.:		Fax No.:	

**Contact Information:**

Principal Contact:	Title:
Phone No.:	E-mail Address:

Technical Contact:	Title:
Phone No.:	E-mail Address:

Sales Contact:	Title:
Phone No.:	E-mail Address:

Marketing Contact:	Title:
Phone No.:	E-mail Address:

Which products from Wick Hill's portfolio are you intending to re-sell - please tick all vendors that apply:

- 8e6     
  ArcSight     
  Allot     
  Barracuda     
  Check Point     
  CRYPTOCARD  
 Finjan     
  Hummingbird     
  Kaspersky     
  Utimaco     
  Vasco  
 WatchGuard     
  Yoggie

Do you currently sell competing product solutions? If so, please list them and indicate your current level of sales:

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Who are the top three distributors that you currently purchase products from?

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Please let us know which vertical markets are your primary focus. This will help us help you with collateral, campaigns, etc.

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What vendor authorisations does your organisation currently hold? Please list all that apply:

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Thank you for taking the time to complete this form.  
Once completed, please sign and return to  
Wick Hill on fax number:

01483 227738