

## WICK HILL APPOINTED DISTRIBUTOR BY SIPERA

### Unified Comms - the breach in network security defences

Woking, Surrey: 28<sup>th</sup> September, 2010 - Wick Hill has been appointed distributor for Siper, a worldwide leader in unified communications (UC) security. Siper's range of solutions provides security for UC applications including VoIP, IP video, videoconferencing, collaboration and messaging, as well as securely enabling UC deployments such as IP-PBX and VLANs, SIP trunking, mobile workspaces and smart phones.

This deal sees Wick Hill building on both its success in security and its expansion into UC, to provide resellers with more solutions for the growing convergence market.

Ian Kilpatrick, chairman Wick Hill Group, said: "Security fears have deterred many companies from moving towards UC, despite the obvious productivity and cost benefits. Siper squarely tackles the security issues and provides the means for organisations to move with confidence towards a converged network, while maintaining security and compliance."

Bernie Dodwell, EMEA channel director for Siper, commented: "Companies are beginning to appreciate the different nature of the security issues when implementing and deploying UC – the principles are the same as for IP data and network security but the nature of UC is totally different.

"Applications such as VoIP, video and collaboration must be able to operate in real-time, while remaining secure and private. With Siper's solutions, companies deploying UC are not forced to make a trade-off between performance and security. Wick Hill's expertise and success in delivering both security and UC solutions make them an ideal partner for Siper"

### **The solutions**

Siper's product range consists of UC-Sec Appliances, for general UC security, and Siper SLiC, for smartphones.

#### UC-Sec Appliances

Key features of UC-Sec plug-and-play appliances include centralised security management for all communications devices; strong TLS/SRTP encryption of all communications; UC threat protection based on the latest vulnerabilities from Siper's VIPER Lab; authentication; and access control

#### Siper SLiC (Secure Live Communications)

The use of smartphones and other mobile devices is growing rapidly, but it is difficult to regulate and secure these devices, which can put the network at risk. SLiC is Siper's comprehensive security and management solution for mobile UC, providing the same level of security and compliance used for traditional enterprise UC, including centralised security management, encryption, threat protection, and access control.

### **About Wick Hill**

Established in 1976, value added distributor Wick Hill specialises in secure IP infrastructure solutions. The company sources and delivers best-of-breed, easy-to-use solutions through its channel partners, with a portfolio that covers security, performance, access, networking, unified communications and hosted solutions.

Wick Hill is part of the Wick Hill Group, based in Woking, Surrey with sister offices in Hamburg. Wick Hill is particularly focused on providing a wide range of value added support for its channel partners. This includes a strong lead generation and conversion programme, technical and consultancy support for reseller partners in every stage of the sales process, and extensive training facilities.

### **About Siper**

Sipera Systems is the worldwide market leader in solutions for the rapid and simple adoption of Unified Communications (UC). Backed by the extensive vulnerability research of the Sipera VIPER Lab, Sipera's solutions for VoIP security and UC security enable enterprises to deploy remote teleworkers, distributed call centres, business continuity, pandemic planning, secure SIP trunks, toll fraud prevention, media logging and archiving, and many other communications innovations. For more information, visit <http://www.sipera.com>.

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