

WICK HILL NOW SHIPPING SIPERA SYSTEMS E-SBC, FOR SIMPLE, SAFE SIP TRUNKS IN COST-EFFECTIVE, SCALABLE PLATFORM

Industry's first enterprise-focused SBC to include advanced integration framework, enabling typical installation in two hours

Woking, Surrey: April 5th, 2011 - VAD Wick Hill, specialists in secure IP infrastructure solutions and convergence, today announced the availability of the Sipera E-SBC session border controller (SBC) appliance, the industry's *first* device for SIP trunk termination, to include a unique enterprise VoIP integration module for rapid installation and implementation.

Based on Sipera's deep experience in enterprise SIP deployments supporting hundreds of thousands of users, the E-SBC can be deployed in as little as two hours for typical implementations. Unlike SBCs designed for carriers and repackaged for enterprises, Sipera's E-SBC offers the features needed by enterprises adopting SIP trunks, while stripping out the highly complex and difficult to manage components of common SBCs.

Ian Kilpatrick, chairman of Wick Hill Group, said: "This is a real market-shifting product. The Sipera Session Border Controller is a fraction of the cost of similar devices and works with all major players. It is not only quick to implement, but also easy to upgrade, to provide comprehensive security and deployment options. It's going to radically change the market and we're excited at the scale of the opportunity."

Scaling from 20 to 10,000 concurrent sessions, the E-SBC is available *for as little as ten percent* of the cost of the market-leading carrier-focused SBCs.

Sipera's E-SBC features:

- Industry standard session border control functionality for terminating SIP trunks and providing demarcation and control at the enterprise edge.
- The SIP Trunk Integration Module (STIM), a powerful, flexible interoperability framework that dramatically simplifies the interface with the enterprise UC servers and IP-PBXs.
- A simple upgrade path to implement the full Sipera UC-Sec security appliance, providing VoIP and UC firewalling, and the industry's best protection against VoIP toll fraud and UC intrusion.

An enterprise deploying the E-SBC can upgrade to the UC-Sec and gain advanced functionality such as encryption to all endpoints, UC firewalling, full UC proxy functionality, access control and advanced user authentication, signalling and media forking for compliance, signature-based intrusion and threat mitigation, and active policy enforcement for all UC traffic.

John Lochow, CEO of Sipera, said: "SIP trunks are a highly economical way for enterprises to adopt greater flexibility and efficiency in their communications operations, and Sipera is a trusted partner in the simple and rapid adoption of SIP trunks by enterprises around the world. Sipera's E-SBC is a true, highly cost-effective enterprise SBC that dramatically simplifies the deployment and management of SIP trunks, with the industry's most advanced integration with the enterprise VoIP and UC environment."

About Wick Hill

Established in 1976, value added distributor Wick Hill specialises in secure IP infrastructure solutions and convergence. The company sources and delivers best-of-breed, easy-to-use solutions through its channel partners, with a portfolio that covers security, performance, access, networking, convergence and hosted solutions.

Wick Hill is part of the Wick Hill Group, based in Woking, Surrey with sister offices in Hamburg. Wick Hill is particularly focused on providing a wide range of value added support for its channel partners. This includes a strong lead generation and conversion programme, technical and consultancy support for reseller partners in every stage of the sales process, and extensive training facilities.

About Sipera Systems

Sipera Systems, the leader in real-time Unified Communications (UC) security solutions, is the choice of enterprises and service providers around the world to support their mission-critical UC deployments.

Sipera offers groundbreaking solutions that secure voice, video, messaging, collaboration, and other real-time communications in converged IP networks, boosting compliance with information security requirements and simplifying the adoption of UC. Sipera's innovative Borderless UC™ architecture delivers secure and private enterprise-class communications to any device over any network in any location.

Backed by the industry-leading research of the VIPER Lab, Sipera's award-winning UC-Sec appliance provides comprehensive threat protection, policy enforcement, access control, and encryption in a single, flexible, plug-and-play device. The UC-Sec is pre-integrated with all market-leading UC vendor solutions and is the world's first UC security device to be Common Criteria certified, meeting the stringent international standard for IT security.

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